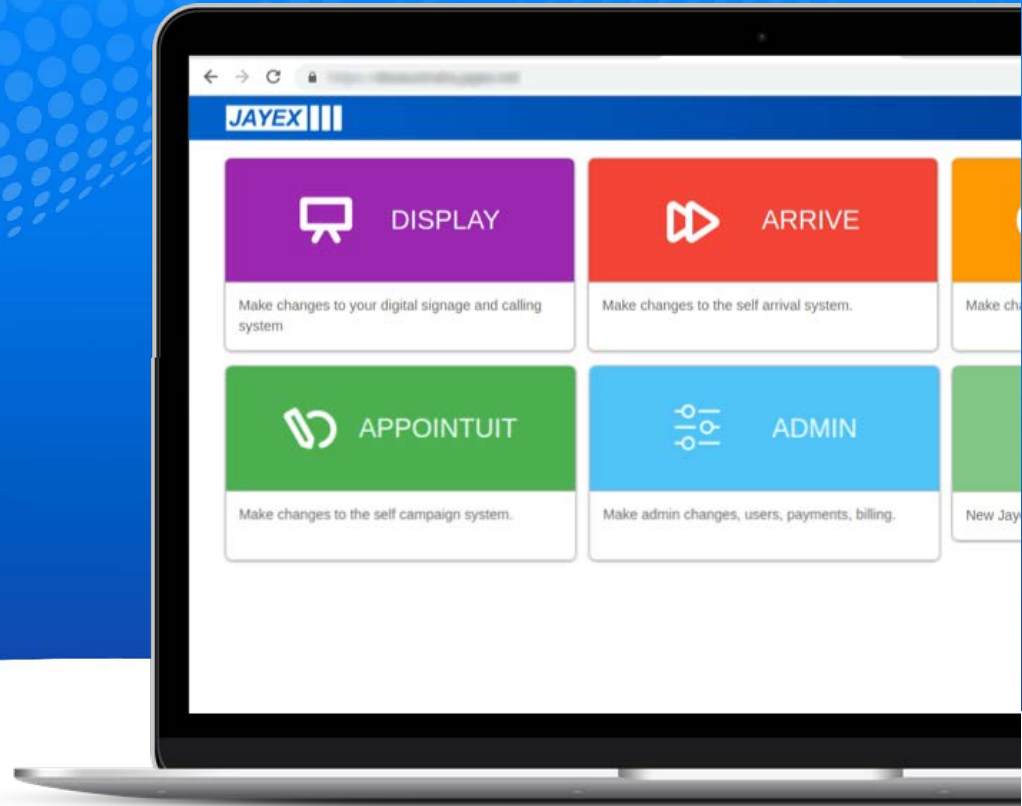




The Complete Patient Engagement Platform

Innovating Solutions for Medical Practices and Hospitals



**Annual General Meeting
July 2020**

JAYEX HEALTHCARE LTD
ASX : JHL

Our Company



1977
Jayex
Established

First LED information
system sold in UK
healthcare market

1990

Development
of D300 Patient
Call display

1996

Development of
Touchscreen
Kiosk

2004

D300 leads UK
market in Patient
Calling

2005

Acquired HL7
integration
capabilities

2012

Jayex launch in
Australia and
New Zealand

2014

IPO on ASX
Acquisition of
Appointuit

2015

Commence digitisation of
products into Jayex
Connect Platform

2018

2020
Full SaaS
model
launched



Financial year 2019

- **Growing revenue**
 - Revenue up 6.5% to \$7.18 million
 - SaaS recurring revenue is 26% of Total Revenue in FY19
 - Original On-Premise revenue underpins growing SaaS revenue






- **Cost alignment** due to restructure
 - Expenses down 17%
 - Margin improvement

\$m	FY19	FY18
Total Revenue	7.18	6.75
Revenue from SaaS	1.9	
	26%	
Revenue from On-Premise	5.3	
	74%	

Jayex Connect – at our core

The **first** all-in-one patient engagement platform

- On-premise + cloud based **SaaS** solutions:

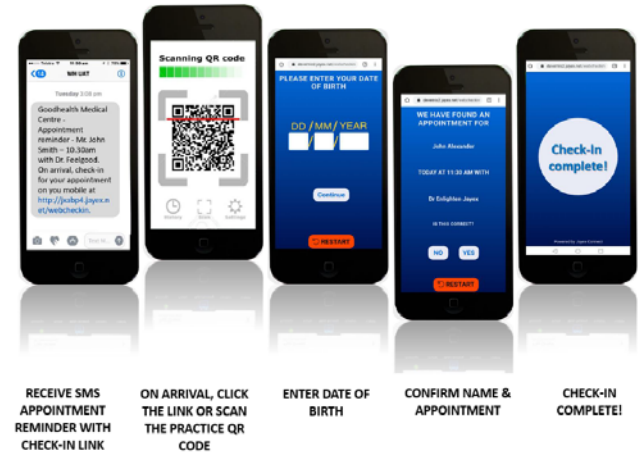
-  Online appointment booking
-  Digital displays to simplify communication
-  Patient self check-in + mobile check-in
-  Targeted health messaging
-  GP Clinic customisable



- Platform for **growth via innovation**
 - Roll-out of additional solutions, to capture greater market share and revenue per customer eg mobile check-in and telehealth opportunity with Lifespot

Mobile Check-in

- A **new module** of the Jayex Connect platform
- Enables easy and efficient patient check-in and helps with queue reduction in busy waiting rooms
- Simple, two-step patient check-in
- Improves patient experience
- Streamlines the check-in process
- Eases the workload of reception staff



COVID-19

- Jayex not immune from effects of COVID-19
- Well placed to weather the storm given industry Jayex operates in
- Benefited from government support in UK
 - Secured £600,000 (\$1.08m AUD) in funding
 - Ensures company will remain in favourable cash position in ST
 - Supports any loss of revenue and assists company in progressing development and technological roadmap

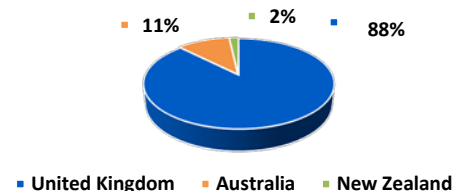


Trading update

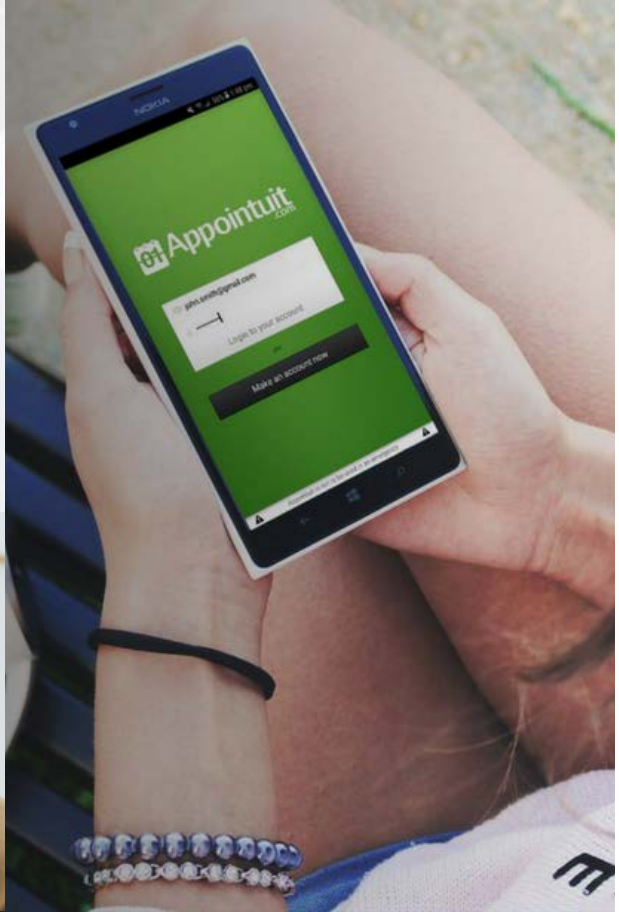
- **Revenue stable at \$4.3m 1H 20**
 - SaaS revenue stable but new business sales down \$494k due to COVID
- **Cashflow and EPS positive**
- **Funding received due to COVID (Q2 20)** to further projects and helps business remain cashflow positive
- **Positive Outlook for 2020**
 - Expect SaaS recurring revenue to **double** as additional solutions are rolled out and existing/new customers take up new products

\$m	1H 20	1H 19
Revenue	4.3	4.6

Revenue by region



\$m	Q2 20	Q1 20
Operating cashflow	0.209	0.156
Investing cashflow	-	-
Financing cashflow	0.663	-
Increase/decrease in cashflow	0.872	0.156
Cash at end of period	1.309	0.437



JAYEX HEALTHCARE LTD (ASX:JHL)

Innovating Solutions for Medical Practices and Hospitals

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